

## **Job Posting 24-006 Fire Alarm Sales Associate**

BFPE International is seeking a full time experienced Fire Alarm Sales Associate to join our BFPE Family.

The role of a Fire Alarm Sales Associate is to create, maintain, and develop a client base in order to meet goals. The Fire Alarm Sales Associate establishes and maintains communications with owners, their representatives, and other contractors pertaining to work scheduled, progress reports, change orders, and any critical factors related to site work.

Candidate must have a minimum of two (2) years of experience in Fire Alarm sales. Experience in Notifier and/or Siemens fire alarm systems is preferred.

### ***Basic Job Responsibilities:***

- Generate new business and quote on opportunities to include the construction market as well as the end-user market.
- Ability to prepare estimate from bid documents, blueprints, specifications and/or site surveys.
- Knowledge of applicable state, local, IBC, and NFPA requirements.
- Read and interpret blueprints, specifications, and codes.
- Communicate with local officials, Fire Marshals, AHJs, engineers, architects, and external representatives at all levels of the client organization.

### ***Ideal Candidate Qualifications:***

- Strong estimating skills with knowledge of fire alarm and installation materials and labor requirements.
- Must possess a valid driver's license and have a clean driving record.
- Possess professional business communications skills, both written and oral.
- Self-learner, self-motivated, dedicated, organized, and a team player.
- Proficient in Microsoft Word, Excel, Outlook, and Adobe Acrobat.
- Must have good communication and organization skills, be able to develop and maintain a high level of customer satisfaction, and accomplish tasks in a timely and safe manner.

### ***BFPE International Benefits:***

- Employment with a successful, fast-paced, industry leader in fire protection.
- Competitive Wages.
- 401(k) Program with company match.
- Medical/Dental/Vision Insurance and Life Insurance.
- Short-Term Disability and Long-Term Disability Options.
- Paid Training.
- Paid Time Off for Vacation, Birthday, and Holidays.

BFPE International is an Equal Opportunity Employer. It is the policy of BFPE International to recruit, hire, train, and promote persons in all job titles without regard to race, color, religion, sex, national origin, age, veteran status, or disability and to base decisions on employment so far as to further the principle of equal employment opportunity.

Please [apply](#) here and note Job Posting 24-006. For more information, please [Contact Us](#).

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